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Financial Impact of Ivabradine on Reducing Heart Failure Penalties

Under the Hospital Readmission Reduction Program

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Short title: Ivabradine reduces heart failure readmission penalties

Previous presentations: these data have not been presented elsewhere but will be submitted as an abstract to TBD

ABSTRACT

Objective: The introduction of the Hospital Readmission Reduction Program (HRRP) has led to renewed interest in developing strategies to reduce 30-day readmissions among patients with heart failure (HF). In this study, a model was developed to investigate whether the addition of ivabradine to a standard-of-care (SoC) treatment regimen for patients with HF would reduce HRRP penalties incurred by a hypothetical hospital with excess 30-day readmissions.

Research design and methods: A model using a Monte Carlo simulation framework was developed. Model inputs included national hospital characteristics, hospital-specific characteristics, and the ivabradine treatment effect as quantified by a post hoc analysis of the Systolic Heart failure treatment with the I_f inhibitor ivabradine Trial (SHIFT).

Results: The model computed an 83% reduction in HF readmission penalty payments in a hypothetical hospital with a readmission rate of 22.95% (excess readmission ratio = 1.056 over the national average readmission rate of 21.73%), translating into net savings of \$44,016. A sensitivity analysis indicated that the readmission penalty is affected by the specific characteristics of the hospital, including the readmission rate, size of the ivabradine-eligible population, and ivabradine utilization. **Conclusions:** The results of this study indicate that the addition of ivabradine to an SoC treatment regimen for patients with HF may lead to a reduction in the penalties incurred by hospitals under the HRRP. This highlights the role ivabradine can play as part of a wider effort to optimize the care of patients with HF.

Keywords: ivabradine; readmissions; heart failure; hospital readmission reduction program (HRRP); readmission penalties

Introduction

The Hospital Readmission Reduction Program (HRRP) was added to the Affordable Care Act in 2012 to provide a direct financial incentive for hospitals participating in the Inpatient Prospective Payment System (IPPS) to reduce readmission rates^{1,2}. The program implements penalties based on 30-day all-cause readmissions for five conditions: heart failure (HF), acute myocardial infarction, pneumonia, chronic obstructive pulmonary disease, and hip or knee replacement. An excess readmission is expressed as a ratio, and is defined for each hospital by dividing a hospital's number of predicted 30-day readmissions by the number that would be expected based on an average hospital with similar patients: a ratio > 1 would indicate excess readmissions for a hospital. The HRRP operates on a 3-year rolling average basis, with penalties administered with a 1-year delay. For example, an HRRP penalty for a hospital with excessive readmissions in 2016 would reflect the hospital's performance over the 3-year period from July 2011 to July 2014. A hospital with higher than national average readmissions can be penalized annually at a maximum of 3% of its Medicare diagnosis-related group (DRG) payments; therefore, reducing 30-day readmission rates has become an important objective for US hospitals looking to avoid financial penalties.

To this end, many hospitals have implemented general strategies to reduce 30-day readmissions, with an emphasis on improving care both during and after discharge³.

Predischarge interventions include improvements in patient education, discharge planning, and medication reconciliation, and scheduling follow-up appointments before discharge. Interventions designed to aid in the transition from hospital to home include

providing patient-centered discharge instructions, using transition coaches, and attempting to ensure same-provider continuity between inpatient and outpatient care³. Postdischarge strategies include timely communication with primary care physicians, appropriate clinic follow-up, and follow-up telephone calls with patients³. It has also been well documented that the use of such a multitude of strategies is required to have a significant impact on readmission rates^{4,5}.

Of the five conditions included in the HRRP, HF is the leading cause of 30-day readmissions: 22% of patients are readmitted within this timeframe⁶. The need for readmission has remained high despite the significant improvements made within the last two decades in the treatment of HF, including the introduction of therapies such as beta-blockers, angiotensin receptor blockers, angiotensin-converting enzyme (ACE) inhibitors, and aldosterone antagonists⁷. Consequently, there is significant interest in developing additional strategies to minimize readmissions following HF-associated hospitalization to not only control costs, but to also improve patients' quality of life. In fact, quality of life was assessed in a pre-specified substudy of SHIFT and demonstrated significant improvement in quality of life during a among patients treated with ivabradine vs those treated with placebo when assessed at 4 months, 12 months and last post-baseline visit⁸. This analysis did not specifically assess the impact of reduction in hospitalizations, per se, on quality of life; such an assessment is appropriate for future research. However, the majority of this research has been conducted on the use of multidisciplinary strategies spanning education, postdischarge care and monitoring, and communication between hospitals and community care

providers, with little emphasis on how specific medical interventions or medication use can improve readmission rates⁹⁻¹¹.

In patients with HF, a relatively high resting heart rate (HR) (≥ 70 bpm) has been identified as a modifiable risk factor that is associated with an increased risk of hospitalization and rehospitalization¹²⁻¹⁴. Ivabradine (Corlanor; Amgen Inc., Thousand Oaks, CA), a specific inhibitor of the I_f current in the sinoatrial node that reduces HR without affecting ventricular repolarization or myocardial contractility, was approved in April 2015 by the US Food and Drug Administration to reduce the risk of hospitalization for worsening HF in patients with stable, symptomatic, chronic HF with left-ventricular ejection fraction $\leq 35\%$, who are in sinus rhythm with a resting HR ≥ 70 bpm and who either are receiving maximally tolerated doses of or have a contraindication to beta-blockers¹⁵. This approval was based on the results of the **S**ystolic **H**ear failure treatment with the **I**_f inhibitor ivabradine **T**rial (SHIFT), which showed that treatment with ivabradine in combination with guideline-based standard-of-care (SoC) therapy was associated with a relative risk reduction of 11% for all-cause hospitalization and 26% for HF-related hospitalization¹⁶. A subsequent post hoc analysis of the SHIFT data also indicated that treatment with ivabradine led to a substantial reduction in the risk of rehospitalization for worsening HF¹⁷; therefore, ivabradine represents a potential strategy for reducing 30-day readmission rates for patients with HF. Because the effect of ivabradine on 30-day readmissions and the resulting potential reductions in financial penalties associated with these readmissions has not yet been investigated, the aim of this study was to develop a model for a hypothetical hospital with excess readmissions

to evaluate the potential change in HRRP penalties associated with adding ivabradine to SoC therapy, compared with SoC alone.

Methods

Overview

A Monte Carlo simulation model was developed to quantify the potential financial impact of ivabradine on reducing all-cause 30-day readmissions following an HF admission for a hypothetical hospital under the HRRP. The model first computed the total HRRP penalties for the hospital, based on its rates of excess readmission. The model then applied the utilization rate of ivabradine and the effect of ivabradine on 30-day readmission rates to calculate the reduction in readmission associated with the addition of ivabradine to SoC therapy. Finally, the model translated the reduction in 30-day readmission with ivabradine into a reduction in the HRRP penalty.

Model structure

The HRRP model simulated the rate of 30-day readmission with and without ivabradine for a hypothetical hospital in the middle of the penalty range. Figure 1 shows the distribution readmission rates of the hospitals participating in the HRRP, as published by the Centers for Medicare & Medicaid Services (CMS): the hospitals above the national average (21.73%) are penalized. For the purpose of this study, the example hospital in the middle of the penalty range, which eventually is at the 75th percentile. To account for the distribution of the potential effects of ivabradine on readmission rates, the model used a Monte Carlo simulation framework (1000 replications) that estimated the range of potential reductions in excess readmissions and HRRP penalties. Each replication of the Monte Carlo simulation took a sample from the readmission rate

reduction distribution, and then adjusted the readmission rate reduction for ivabradine compared with SoC to compute an effective reduced hospital readmission rate. If the reduction did not bring the 30-day readmission rate below the national average (the point at which the penalty is completely eliminated), the model computed the reduced HRRP penalty with the adjusted readmission rate based on the HRRP algorithm published by the CMS^{1,2}.

Model inputs

The model inputs were divided into three groups: national-level characteristics, hospital-specific characteristics (for the example hospital), and treatment effect of ivabradine. The model simulated HRRP penalties for a hypothetical hospital with and without the use of ivabradine. Thus, the model input the characteristics of the hypothetical hospital, compared these characteristics to the national average, and then applied the treatment effect of ivabradine on readmissions. The hypothetical hospital was assumed to reflect the national average in terms of case mixture and reimbursements, with a readmission rate at the middle (75th percentile) among hospitals penalized for readmission following HF admission.

National hospital characteristics

The national total annual DRG payments for all discharges for 2010–2014 were taken from the Medicare Payment Advisory Commission data on Medicare total payment for fee-for-service beneficiaries for inpatient services in acute care hospitals^{1,2}; these data were used to compute the national average annual DRG payment for all discharges, which was \$117 billion. The national payment per HF discharge was computed from data provided in the CMS acute IPPS final rule and the national average payment table

from OPTUM/INGENIX for 2010–2013¹⁸, and was used to estimate the national average payment per HF discharge, which was \$6285. The national total number of HF discharges was 1,097,144 and the national average readmission rate was 21.73%; these were estimated based on the latest HRRP data provided by CMS from July 2011 to July 2014 (Table 1).

Hospital-specific characteristics

Readmission penalties are dependent on the hospital's excess readmission ratio. The excess readmission ratio was determined by the specific characteristics of the hospital being evaluated. For the hypothetical hospital in this analysis, the excess readmission ratio was selected using an all-cause readmission rate of 22.95%, which was divided by the national average HF readmission rate of 21.73%. Thus, the excess readmission ratio for the hypothetical study hospital was 1.056, which was around the 75th percentile of national distribution. The HRRP model estimated the hospital's total annual payments for all discharges by computing its ratio relative to the national average total annual DRG payments. Furthermore, the hypothetical hospital was assumed to have 150 annual HF admissions, and its total annual HF DRG payment was estimated by multiplying its annual HF admission with the national average payment per HF discharge (\$6285). For the purpose of this model, an ivabradine utilization scenario of 100% among readmitted patients was assumed. The size of the eligible patient population and ivabradine utilization rate were chosen to simplify interpretation of the base-case results (Table 1) and then tested in sensitivity analyses. In summary, the hypothetical hospital with an excess readmission ratio of 1.056 closely corresponded to

the median hospital in the penalty range for HF. The HRRP hospital readmission rates provided by the CMS for 2011–2014 are shown in Figure 1.

Treatment effect of ivabradine

To estimate the impact of ivabradine on 30-day all-cause readmission rate reduction, a post hoc analysis of SHIFT data was conducted. A Bayesian approach was chosen to quantify the probability of a reduction in readmission over a range of effect sizes and to study the effect of uncertainty on reduction in HRRP penalties. This approach was selected because it focuses directly on the probability of observing a given treatment effect based on the available data, rather than on disproving a hypothesis of no treatment effect. The model then uses the full range of potential treatment effects weighted by their computed probabilities instead of a single point estimate, providing more flexibility in describing the range of potential benefit or cost. Bayes theorem assigns a probability to a hypothesis directly and incorporates prior available information (as probabilities), which is then updated with the new evidence. For the purpose of this analysis, noninformative prior distributions were used; in other words, the results of the analysis were informed by SHIFT data only. All Institutional Review Boards at the each of the participating sites approved the study and all patients provided consent. All inferences were made based on the posterior distributions; the mean provided a point estimate, and the 2.5th and 97.5th percentiles were used to create 95% credible intervals (CrIs). All analyses were performed using the GENMOD procedure with the Bayes statement in SAS version 9.4 (SAS Institute Inc., Cary, NC, USA).

The post hoc analyses using patient-level SHIFT trial data for 30-day all-cause readmission yielded a rate difference (RD) (95% CrI) of -1.97% ($-6.29, 2.39$) for ivabradine compared with placebo, ie, the use of ivabradine was associated with avoiding 30-day readmissions in a mean of 1.97% of patients with an initial HF-related hospitalization. The probability of observing an RD that was negative (ie, a reduction of some magnitude in 30-day readmissions) was 82%, while the probability of observing an RD of less than -2% was 50% (Table 2). The cumulative distribution function of all-cause readmission rate reduction for ivabradine compared with SoC treatment is shown in Figure 2.

Model assumptions

As with any model, the HRRP model relied on a set of assumptions. Most importantly, the analysis also assumed that the absolute reduction in 30-day all-cause readmission rate with ivabradine estimated using SHIFT data would translate to the real-world US clinical practice setting. In the absence of US-specific data for ivabradine's effect on readmissions, this assumption was selected to be more conservative (ie, less favorable) to ivabradine. Because 30-day readmission rates in the US claims data are higher compared with those in SHIFT^{1,2,17}, a relative risk-based approach would have resulted in a larger absolute treatment effect. The potential effect of ivabradine was only considered on readmissions for patients who had an initial hospitalization: its effect on initial HF admissions was not included. This was also a conservative assumption regarding the effect of ivabradine on penalties, as a reduction in the number of patients at risk of readmission would also lower the absolute readmission penalty.

Finally, it was assumed that the ivabradine utilization and rate of all-cause readmissions would be constant over the 3-year time horizon from which readmission rates are averaged in the HRRP. These assumptions were made to simplify the analyses and presentation of results, and do not alter the results for any individual year. Similarly, the model assumed that the penalties for the HRRP conditions other than HF would remain unaffected by ivabradine over this period. Unless a hospital is at or near the ceiling for the overall HRRP penalty, changes in the non-HF components would not affect the HF penalty.

Results

HRRP penalty reduction results

After applying the reduction in 30-day readmissions (absolute -2% reduction with a probability of 50%; corresponding to preventing three readmissions in the example hospital with 150 initial HF admissions) due to ivabradine, the excess readmission ratio for the example hospital was reduced from 1.056 to 1.0093 (Table 3). This reduction in excess readmission ratio translates into an 83% reduction in HF readmission penalty payments in the example hospital. The 83% reduction in penalty equates to \$44,016, which would be incurred over 3 years when applying the median readmission rate reduction with ivabradine (Table 4).

Sensitivity analyses

The fraction by which the penalty would be reduced decreases for a hospital with a higher rate of excess readmissions, as the effects of ivabradine are considered to be an absolute RD (Figure 3). If a hospital has an excess readmission ratio of 1.2, the model predicts an HRRP penalty reduction of 25%. As the excess readmission rate gets closer

to 1, the proportion of penalty reduction approaches 100%. Figure 4 illustrates a tornado diagram on reduction in HRRP penalty for three scenarios: ivabradine utilization (50%, 100%), ivabradine eligibility (25%, 75%), and cohort selection in the post hoc SHIFT analyses (excluding no patients, except for patients who died during the index hospitalization). In the base case, 100% (upper bound) ivabradine utilization was considered where the penalty reduction was ~83%. When the ivabradine utilization is reduced to 50% (lower bound), in the one-way sensitivity analyses the penalty reduction would be 42%. In other words, hospitals with smaller ivabradine-eligible populations or with lower utilization of ivabradine would similarly have smaller predicted reductions in the penalty.

Discussion

The model developed within this analysis indicates that the addition of the HR-lowering drug ivabradine to an SoC treatment regimen for patients with HF could substantially reduce the penalty incurred by a hospital under the HRRP, though this benefit may be specific to patients with HF, given that ivabradine did not affect hospitalization for new-onset or worsening of HF in patient populations defined as chronic stable coronary artery disease not meeting the inclusion criteria for SHIFT¹⁹. It should be noted that the sensitivity analysis indicated that the readmission penalty was affected by the specific characteristics of each hospital, and therefore that the estimated effect on the penalty only directly applies to the hypothetical hospital considered here; yet, the results likely indicate a potential real-world benefit. To our knowledge, this is the first study that has been carried out to analyze the potential financial benefits of adding ivabradine to an SoC regimen for patients with HF in light of the penalties implemented under the HRRP.

The introduction of the HRRP has intensified interest into strategies that can be used to reduce 30-day readmissions, particularly for patients with HF due to their high readmission rate. A number of general strategies have been shown to have some success in reducing readmission rates, including partnering with community physicians, partnering with local hospitals, having nurses perform medication reconciliation, arranging follow-up appointments before discharge, having a process in place to send all relevant discharge information to the patient's primary care physician, and assigning staff to follow-up on test results that return following discharge¹⁰. However, due to the variable implementation of such strategies and the large number of factors involved in readmission, the benefits of introducing such interventions has remained modest^{5,9}. In contrast to these general interventions, the model developed within this study considered a strategy highly specific to patients with HF. The results indicate that addition of ivabradine to an SoC regimen has the potential to reduce penalties incurred under the HRRP, and suggest that HF-specific medication-based strategies may also improve readmission rates. While several other studies investigating the benefits of medications have suggested that diuretics, mineralocorticoid antagonists, ACE inhibitors, and digoxin may also improve readmission rates, none have modeled the potential financial benefits of their use in light of the HRRP²⁰⁻²².

While the model developed herein suggests that the addition of ivabradine to an SoC regimen may avoid penalties by reducing readmission rates, it must be emphasized that the implementation of this strategy in conjunction with other, more general strategies will

likely provide more substantial cost savings. This can be assumed on the basis that the hospitals that are most successful in reducing readmission rates have implemented multiple strategies, with the greatest improvements seen with those using three or more^{4,23}. Future studies should consider the addition of ivabradine to an SoC regimen as part of a system-wide approach that utilizes a range of risk-reduction strategies. Whether the inclusion of a medication-based strategy could provide benefits beyond those achieved using general strategies alone, is also worth considering.

This model has a number of strengths. Firstly, an appropriate statistical approach was used to extract the probability distribution for an ivabradine effect on readmission rates from the SHIFT data. As mentioned earlier, a Bayesian approach was selected because it focuses directly on the probability of observing a given treatment effect based on the available data, rather than on demonstrating that the effect is likely to be nonzero. Therefore, the model uses the full range of potential treatment effects weighted by their computed probabilities, rather than a single point estimate. Utilizing the full probability distribution for changes in 30-day readmission rate weighted by a probability of its occurrence allows for a more complete picture of the range of potential outcomes an individual hospital might expect. The second strength of the model is that the readmission penalty was computed in the model following the CMS procedure for an individual hospital and using US hospital readmission data, which have the most direct relevance to the hospital.

However, there are several limitations. The 30-day readmission practices used in this analysis may vary from that the real-world setting, as may the clinical characteristics of the patients within the SHIFT study; yet ivabradine has been available to a wider patient population in Europe since 2005, and the tolerability profile remains remarkably unchanged²⁴. The model also relates to the assumption of 100% utilization of ivabradine in readmitted patients—in the real world, it would be unlikely for all patients who would be readmitted within 30 days of the initial HF hospitalization discharge to be eligible for ivabradine treatment. There is a lack of literature regarding specific demographic and clinical characteristics of patients who are readmitted, and therefore a 100% utilization rate was chosen to simplify interpretation of the base-case results, and then, a range was tested in sensitivity analyses. Finally, it should also be noted that the readmission penalty is applied on a 3-year rolling basis, and changes in the utilization of ivabradine or the eligible population over the 3-year rolling period would alter its impact on the penalty. A real-world analysis would validate these findings. Changes in the national landscape may also influence the penalty assessed, even if there are no changes at an individual hospital.

Conclusion

The results of this study indicate that reducing 30-day readmissions by adding ivabradine to an SoC treatment regimen may lead to a reduction in the penalties incurred by hospitals under the HRRP. This highlights the role ivabradine can play as part of a wider effort to optimize the care of patients with HF.

Transparency

Declaration of funding

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Declaration of financial/other relationships

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Figure legends

Figure 1. Hospital Readmission Reduction Program hospital readmission rates for 2011 to 2014.

Figure 2. The cumulative distribution function of all-cause readmission rate reduction for ivabradine vs standard of care (SoC).

Figure 3. Computed Hospital Readmission Reduction Program (HRRP) penalty savings in heart failure readmission penalty payments for hospitals with different excess readmission rates.

Figure 4. Tornado diagram on reduction in Hospital Readmission Reduction Program (HRRP) penalty.

Tables

Table 1. Model inputs for national and hospital-specific characteristics.

Input Parameter	Estimate
National HRRP hospital characteristics	
National average total annual DRG payments for all discharges	\$117,000, 000, 000
National average payment per HF discharge (2011-2013)	\$6285
National total number of HF discharges (2011-2013)	1,097, 144
National average HF readmission rate (2011-2013)	21.73%
Hospital characteristics	
Hospital total annual number of HF admissions	150
Hospital HF excess readmission ratio	1.056
Hospital HF readmission rate	22.95%
Hospital total annual HF DRG payments	\$942, 750
Share of this hospital from all HRRP hospitals	0.041%
Hospital total annual DRG payments for all discharges	\$47,988, 231

DRG, diagnosis-related group; HF, heart failure; HRRP, Hospital Readmission

Reduction Program.

Table 2. Thirty-day readmission rates for patients in the SHIFT study for all-cause readmission after an admission for HF.

Readmission after an admission for HF				
	Patients at Risk	Rate of Readmission		
	of Readmission	Within 30 days	Posterior Probabilities of RD	
Treatment	<i>n</i>	Mean (95% CrI)	<i>p</i> (RD < -2.0%)	<i>p</i> (RD < 0%)
Ivabradine	479	15.05% (12.00, 18.36)		
Placebo	623	17.02% (14.17, 20.09)	50%	82%

CrI, credible interval; HF, heart failure; RD, rate difference; SHIFT, **S**ystolic **H**ear

Failure Treatment with the **I**f Inhibitor Ivabradine **T**rial.

Table 3. Reduction in readmission rates due to use of ivabradine.

Parameter	Change
Median readmission rate change for ivabradine vs SoC	-2.03%
Probability to observe the median rate change	50.0%
Eventual readmission rate change	-1.01%
Hospital ivabradine utilization (assumption)	100.0%
Hospital effective readmission rate change for eligible patients	-1.01%
Hospital HF readmission rate with ivabradine*	21.93%
Hospital HF excess readmission ratio without ivabradine	1.056
Hospital HF excess readmission ratio with ivabradine	1.0093

HF, heart failure; SoC, standard of care.

*For the example hospital with an HF readmission rate of 22.95%.

Table 4. Savings in reimbursement penalties due to the use of ivabradine.

Results	SoC	Ivabradine
Penalty payments for risk-adjusted excess HF readmissions	\$52,794	\$8778
Hospital-specific readmission payment adjustment factor	99.8900%	99.9817%
Reduction amount for excess readmissions (97% floor)	\$52,794	\$8778
Net savings in penalty payments	n/a	\$44,016
Percentage reduction in HF readmission penalty payments	n/a	83.37%

HF, heart failure; n/a, not available; SoC, standard of care.

Figures

Figure 1.

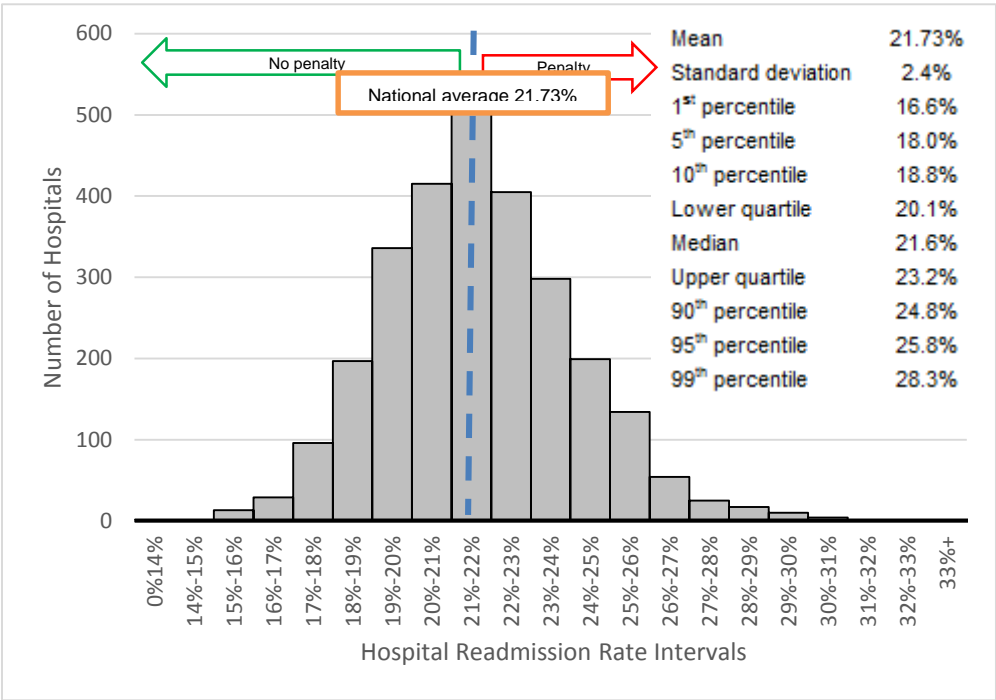


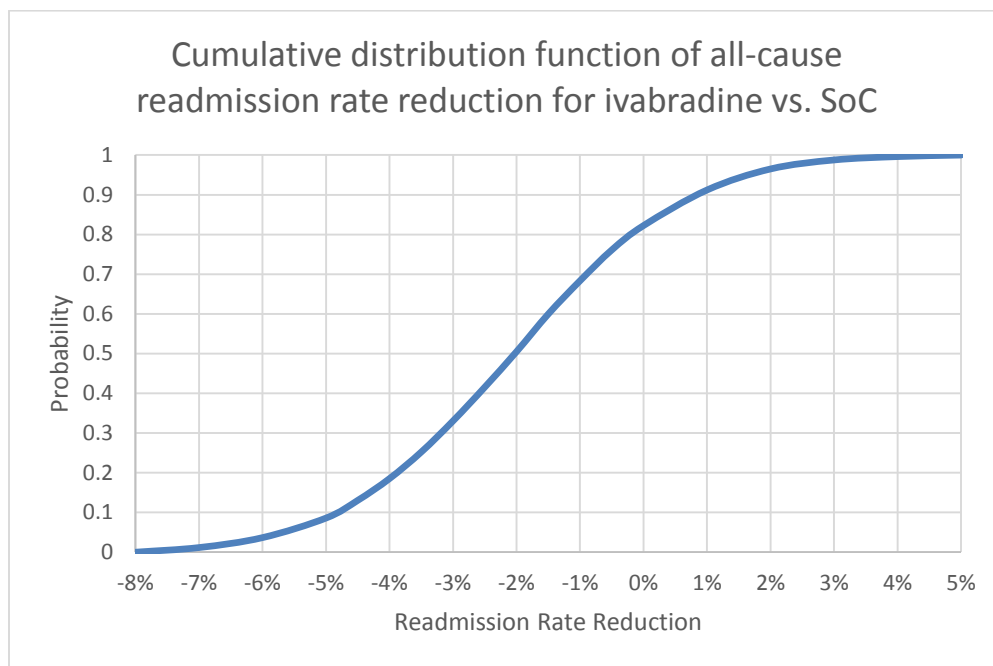
Figure 2.

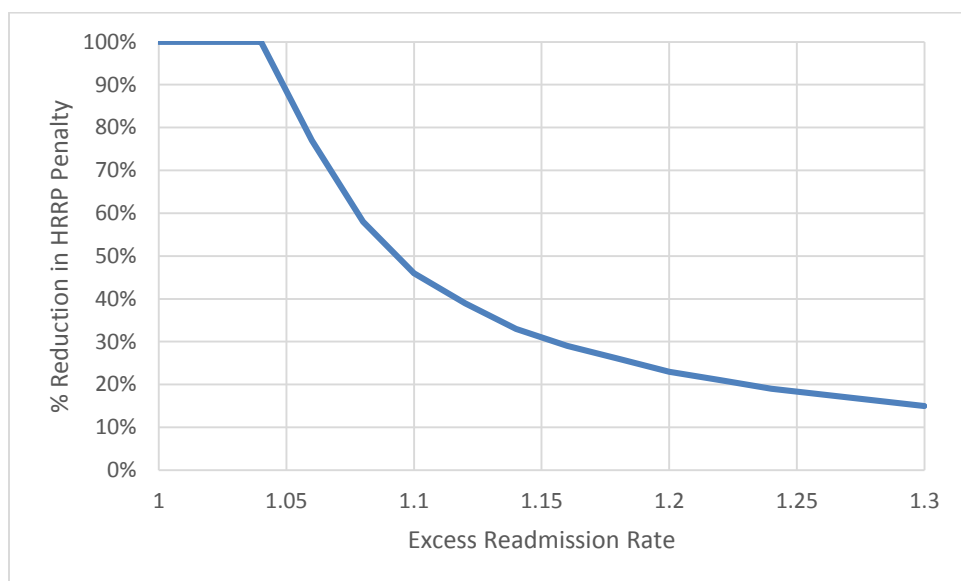
Figure 3.

Figure 4.